## The Secret Code of Confidence Creation

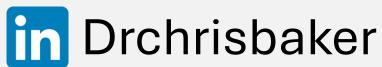






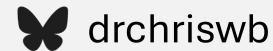


## Dr Chris Baker





Drchriswb@gmail.com



(C) drcwbaker





## 1 What & Why

2 The Cognitive Appraisal Process

3 Dips & Spirals

4 The Confidence Code

1

## What & Why



Confidence is part of a much broader set of self-related constructs



Confidence is the silent conductor of our lives



Our personalised confidence curve provides clues for future creation

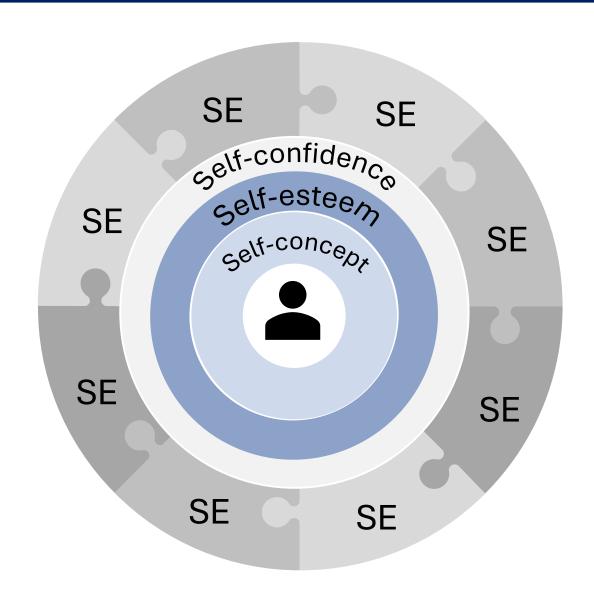
## Understanding Ourselves

### Self-Efficacy

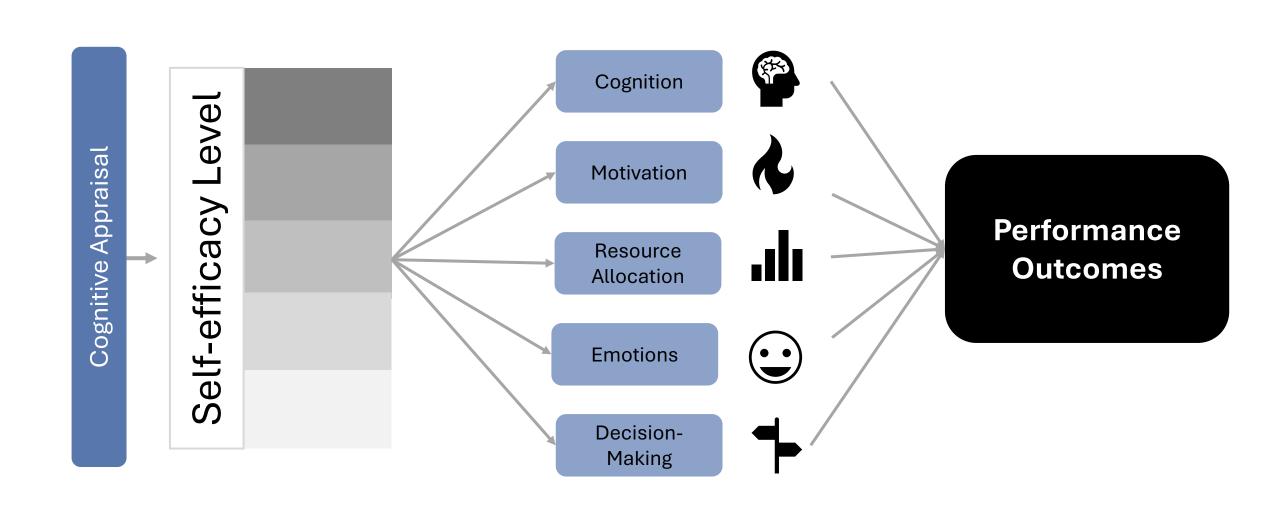
"One's belief in one's ability to succeed in specific situations or accomplish a task" Albert Bandura (1977)

**Task-Specific Confidence** 

**Contextual Confidence** 



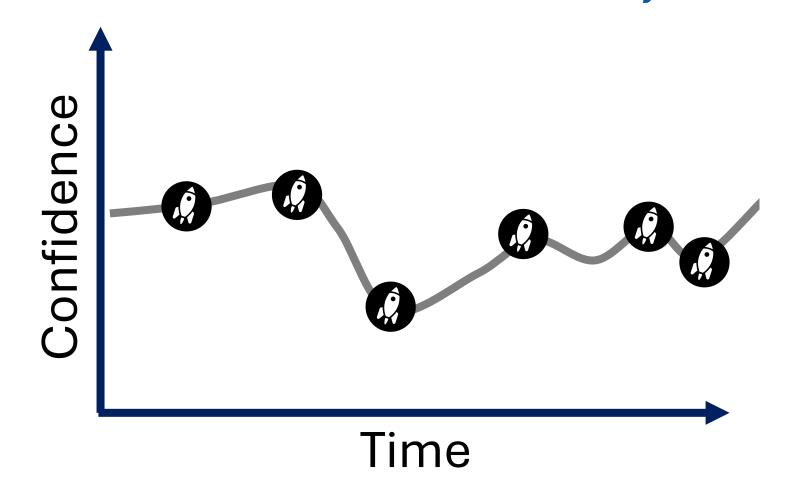
## The Power of Self-efficacy



### Confidence Curves

We've all got a confidence

Construction - Destruction Story





## The Cognitive Appraisal Process



Confidence fluctuates at a frightening high frequency

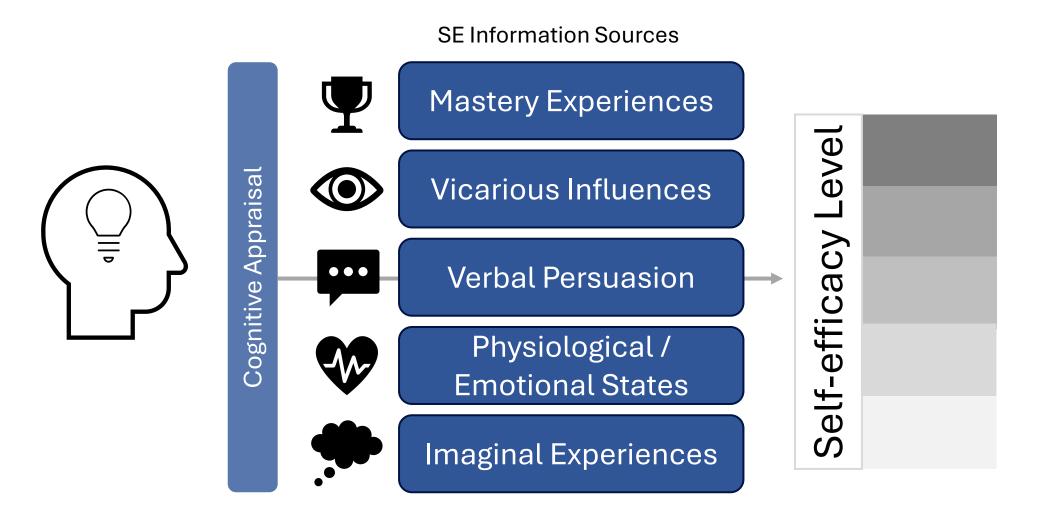


Our appraisal accuracy is only as good as the information we have stored

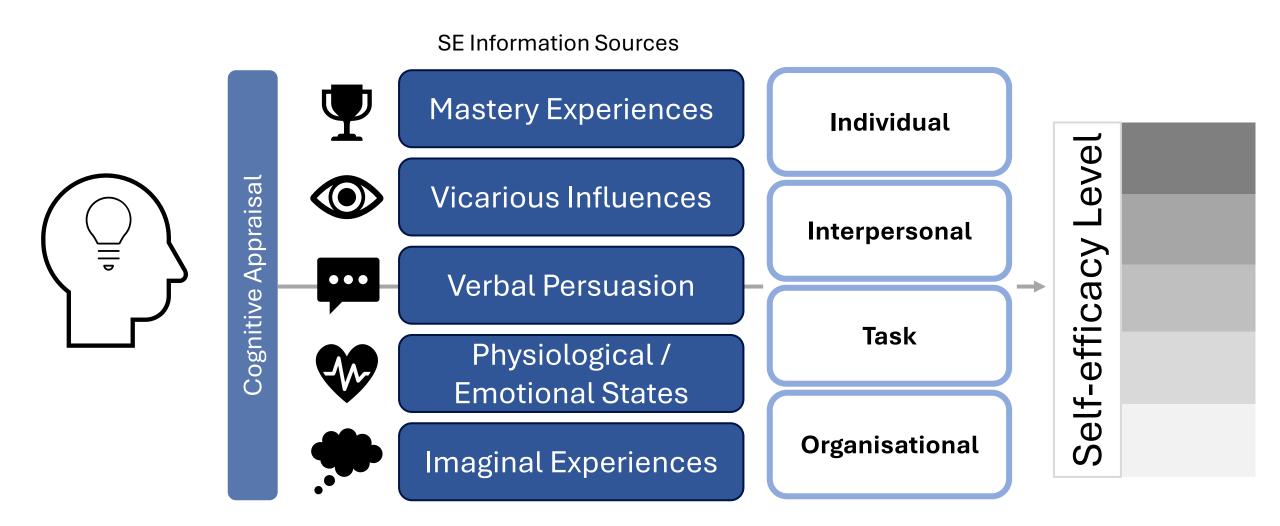


Self-efficacy levels are subjective and significantly complex

## Self-Efficacy Information



## Appraisal Intricacies



## Dips & Spirals



We are all riding our own self-efficacy rollercoaster

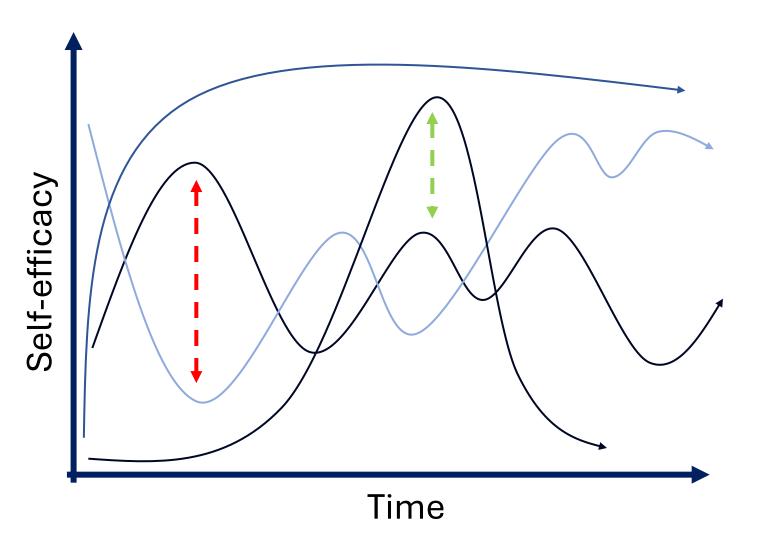


Dips in self-efficacy should be expected and proactively escaped



Performance and self-efficacy positively magnify each other

## The Self-efficacy Rollercoaster



#### **Events**

Promotion-illness-trauma

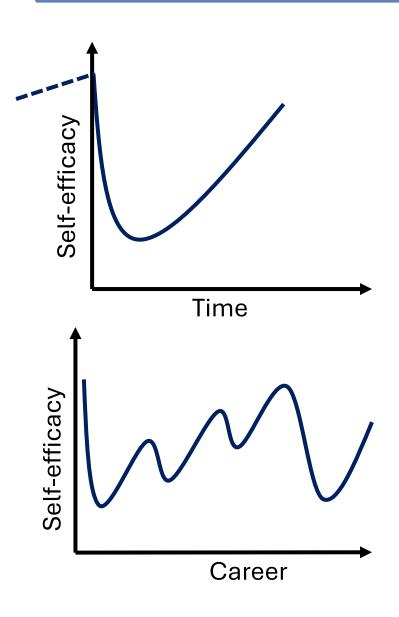
#### **Domains**

Work-Health-Family-Hobbies

#### Interference

Constructive-Destructive

## Self-efficacy Dips



#### **Stimuli**

Changes to context, role or responsibilities

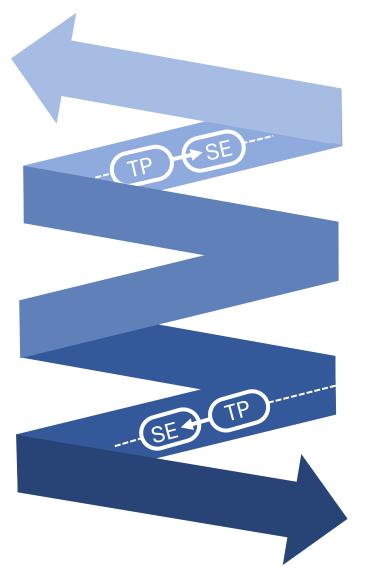
Create gaps in an 'experts' knowledge, skills and experience

Perceived movement back to 'novice' status

#### **Support**

- Clear, detailed and accurate job descriptions
- Valid and Reliable selection processes
- Adequate induction processes
- Robust PD programme
- Access to mentorship and coaching
- Psychological safety so that individuals feel safe to ask for help
- Maintain awareness of possible lulls

## Self-efficacy Spirals



Task performance (TP) —— Self-efficacy (SE) —



- Acceptance of challenge
- Increased intrinsic motivation
- Improved recovery from setbacks



- Decreased aspiration
- Reduced effort
- Negative self-talk



- Remove barriers to success
- Redefine success (effort over outcome)
- Enable learners to experience early success
- Increase the number of small wins
- Reinforce learner success through feedback
- Managing negative self-talk

4

# The Confidence Code



Sustainable success and growth is systematic

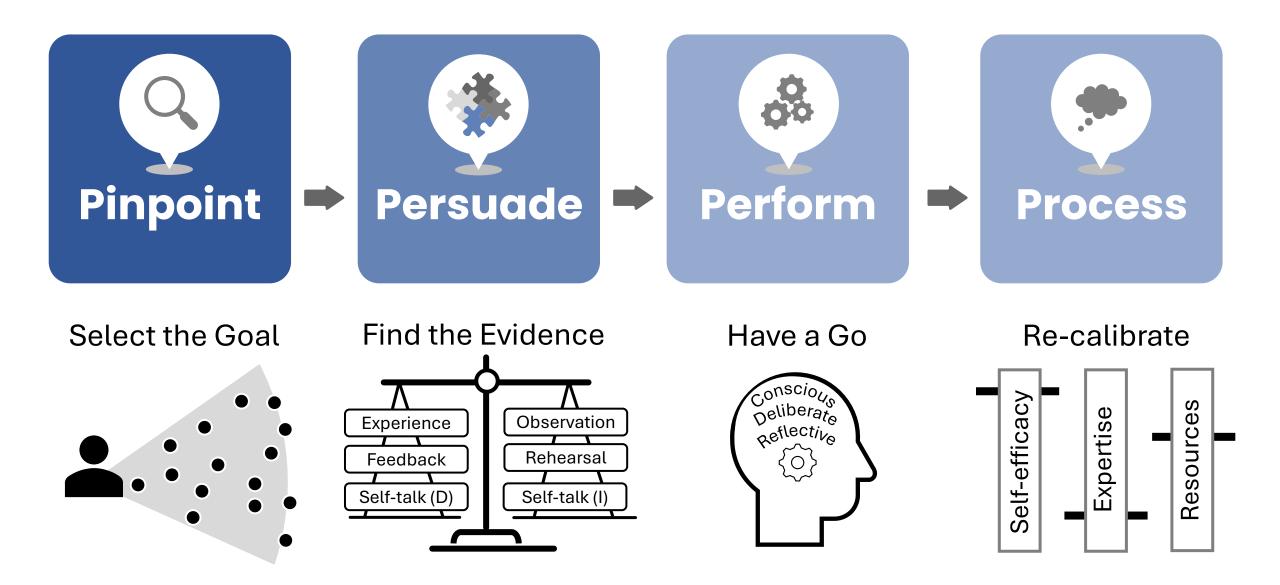


Pinpointing is the first step in proactive confidence creation



We are often our own biggest barrier to confidence creation

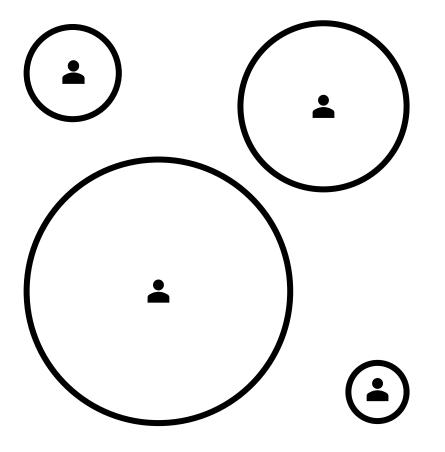
### The Four Ps

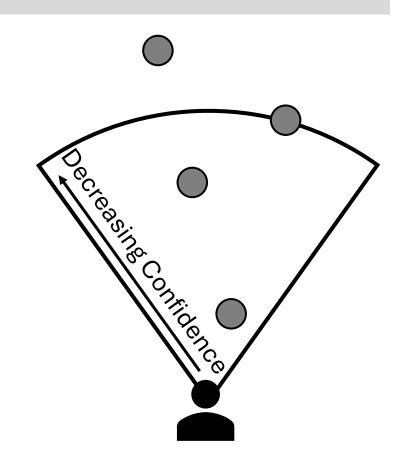


## Pinpointing



#### **Self-Efficacy Circles**

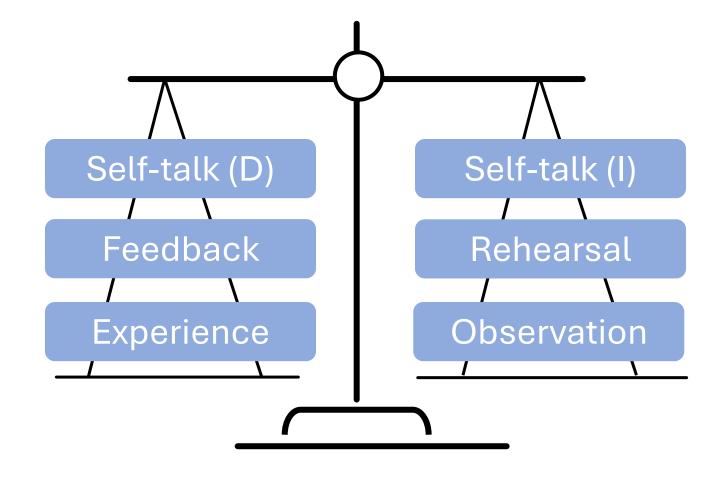




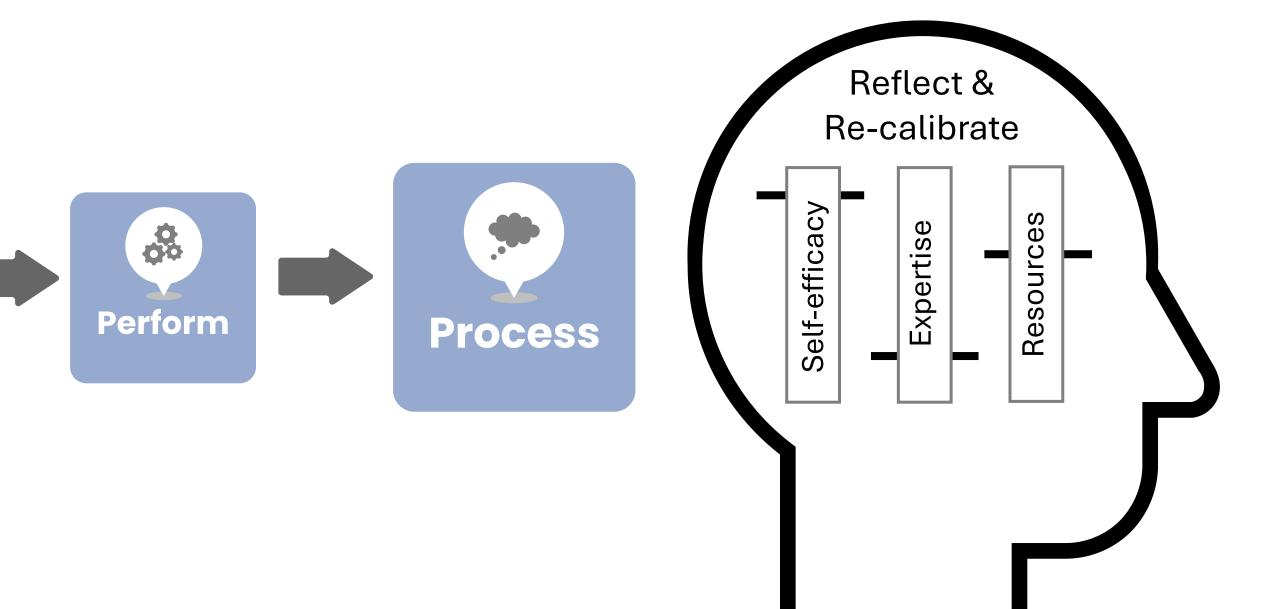
## Persuading



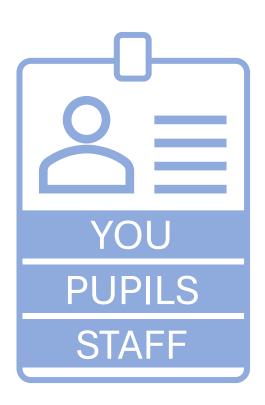
#### Find the Evidence



## The Forgotten P



## PRAXIS — Putting Theory into Practice





Mastery Experiences



Achievable Goals



Performance Focus



Vicarious Influences



Observation



Models of Excellence



Verbal Persuasion



Feedback



Coaching/Mentoring



Physiological / Emotional States



**Awareness** 



Mitigation



Imaginal Experiences



Visualisation



Mental Rehearsal



Confidence is the silent conductor of our lives and directs much of our thinking, feeling and decision-making.



Self-efficacy levels are subjective, significantly complex and fluctuate at a frighteningly high frequency



Confidence dips and spirals are normal, predictable and avoidable through proactive identification and action



Our appraisal accuracy is only as good as the information we have stored and so any confidence creation efforts need to start there



The greatest lever for confidence creation experience and so all efforts should be made to set ourselves and others up for success



Albert Bandura

Einar & Sidsel Skaalvik (teacher)

Frank Pajeres (student)

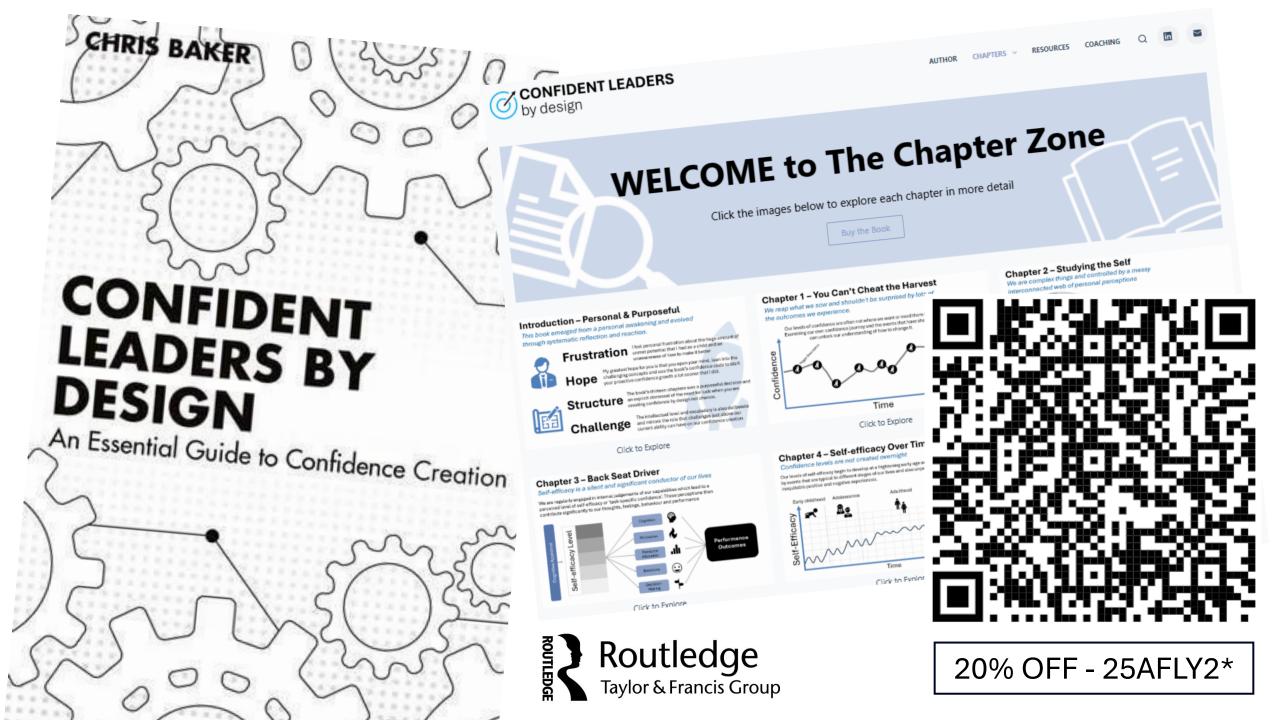
Laura Paglis and Stephen Green (leader)



Bandura, A. (1997). Self-efficacy: the exercise of control. New York: W.H. Freeman.

Gilbride, N. (2025). Bandura's Self-Efficacy Theory in Action. London: John Catt

Baker, C. (2025). Confident Leaders by Design. London: Routledge





#### Give YOURSELF & your TEAM a BOOST!







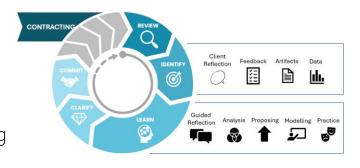
Online













#### Pick & Mix PD

- Recorded Video
- (O) Online Webinar
- {O} Live Workshop
- {o} Live Keynote





#### Flight Club







Explosion Sheets



Workbooks





Leadershiplaunchpads.com